

Sanskar Raut

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Core Sales & Marketing Engineer with expertise in power systems, lead generation, and client management. Skilled in delivering technical solutions, handling tenders, and driving business growth through effective marketing of electrical services and equipment.

🎓 EDUCATION

Marathwada Mitra Mandal's College of Engineering,
Bachelor Of Electrical Engineering
12/2025 | pune, India

Adarsha Science, Jiramdas Bhagchand Arts & Birla,
Higher Secondary Certificate
2022 | Amravati, India

S.F.L High School,
Secondary School Certificate
2019 | Amravati, India

🧠 SKILLS

- Technical Sales
- Sales & Service
- Lead Generation
- Tendering
- Client Handling
- Marketing
- Problem Solving & Decision Making
- High Voltage Transmission Line Engineering
- Electrical Maintenance
- End-to-End Bid & Proposal Management
- Power Generation & Transmission
- Substation and Switchyard system
- Electrical Drawings & Schematics
- PLC [Allen Bardley ,Delta]
- MS Word & PowerPoint

📁 PROFESSIONAL EXPERIENCE

engineering intern, PnR Control System
02/2024 – 04/2024 | pune, india

Performed testing of electrical panels, understood the working of relays, and supported tasks related to Main Switch Board (MSB) operations.

Sales and Marketing Engineer, Ramelex pvt.ltd
09/2025 | pune

- Generating sales leads through strategic marketing of **power system services and hardware solutions**
- Managing **client relationships**, understanding requirements, and ensuring customer satisfaction
- Providing **technical solutions to various power system challenges**, including transmission and substation issues
- Coordinating with internal teams to deliver **customized engineering solutions**
- Supporting **business development, tendering, and proposal preparation**

📁 PROJECTS

Development of Li-ion battery pack with Trainer kit,
College Project | Marathwada Mitra Mandal's College of Engineering, Pune
11/2025 – 06/2026

- Developed a functional EV training setup replicating real EV operation.
- Designed a 13S3P Li-ion battery pack integrated with a Battery Management System (BMS) and 48V BLDC motor.
- Implemented battery modeling and state of charge (SOC) estimation for performance analysis.
- Integrated sensors and display modules for real-time monitoring of voltage, current, power and speed.
- Focused on safety, system efficiency, and educational usability for lab demonstration

📄 CERTIFICATES

Automotive Wire Harness Workshop by TATA TECHNOLOGY LTD. •
Advanced Skill certification in PLC SCADA HMI

🌐 LANGUAGES

English
Hindi
Marathi