

Pushpak Subhash Shirspath

Electrical Engineer

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☎ 7798200715

📍 At.Post.Bahaduri, Tal-Chandwad,Nashik

📅 06/07/2001

🔗 OBJECTIVE

Experienced Project Engineer in the switchgear industry, skilled in handling end-to-end project lifecycles including design, procurement, site coordination, and client interaction. Looking to contribute to innovative and cost-effective switchgear solutions while ensuring timely and efficient project delivery.

📁 PROFESSIONAL EXPERIENCE

Digvijay Industries (Electrical Transformer)

Sales Executive

09/2025 – Present

Chhatrapati Sambhajinagar, India

- Building and maintaining strong client relationships to understand technical and commercial requirements.
- Preparing quotations and techno-commercial offers for HT transformers above 630kVA.
- Handling price negotiations and offering solutions aligned with customer needs.
- Coordinating with internal departments such as design, planning, accounts, and dispatch to ensure smooth order execution.
- Following up with clients for payments, documentation, and timely delivery of transformers.

Shree Selene Business Pvt Ltd

Executive -International Marketing

01/2025 – 08/2025 | Nashik, India

- Executing tender strategies and forming strategic partnerships with contractors to secure bids.
- Discuss pricing strategies in tender stage & while negotiating the contract.
- Prepare the techno-commercial offers, tenders, credentials
- Pre-Bid Techno-Commercial meetings
- Preparing Technical Compliances
- To handle the order input of EMEA region for HV-MV Switchgear- Circuit Breaker, Instrument Transformers, Surge Arresters, HV-MV GIS, MV AIS.
- Product quality and after sales service co-ordination

CG Power and Industrial Solutions Limited

International Marketing (Execution Engineer)

04/2024 – 09/2024 | Nashik, India

- Executing the MV-HV Switchgear orders for the EMEA region as per contract scope, schedule, and contractual conditions.
- Reviewing the purchase order received from sales, booking of orders in SAP, and maintaining the documentation as per internal process throughout the execution.
- Coordinating with engineering and customers for timely approval of drawings and documents and resolution of all project-related queries or issues during execution.
- Effectively monitoring the payment follow ups and invoicing status.
- Coordinating with customers for Factory Acceptance Test (FAT) and arranging timely dispatch clearances; working with the commercial team for invoicing and with the logistic team for dispatch of goods.

🎓 EDUCATION

Bachelor's of Engineering

K.K. Wagh Institute of Engineering Education and Research, Nashik
Aggregate CGPA:8.3

2019 – 2023 | Nashik, India

Higher Secondary School Certificate(12th) in Science,

K.K.Wagh Arts, Commerce and Science College Pimpalgaon (B)
Percentage:69.38

2018 – 2019 | Pimpalgaon (B), India

Secondary School Certificate

Shri Neminath Jain High School, Chandwad Percentage:86.60%

2016 – 2017 | Chandwad, India

🔗 INTERNSHIP

Rishabh Instruments Pvt.Ltd

Department - Research and development

01/2022 – 02/2022 | Nashik, India

COURSES

The Complete Course of EPLAN Electric P8

09/2024

Udemy

- Introduction to Eplan and course dynamics
- Complete project setup and full management of Eplan Layout
- Drawing Circuit Schematic and Managing Component Data base
- Power Wiring and Control Wiring
- PLC Control Circuits
- Motion Drive Installation And Wiring
- Full mastering of 3D pro-panel Designing and 2D Panel layout.
- Reports and BOM (Bill of Materials).
- Mastery and application of absolutely ALL the functionalities of the software.

SKILLS

- Problem Solving Creativity
- AutoCad
- SAP
- MATLAB
- MS-Excel
- E-Plan

PROJECTS

Design and development of drilling machine by using Delta PLC and cost effective automation

2022 – 2023

(Industry Sponsored Project-Ahire Machine Tools Pvt Ltd)

Testing Kit For Electronics Timer

2022 – 2023

(30 days hands on training in Ahire Machine Tools Pvt.Ltd)

ACHIEVEMENT

- Special Prize In Maharashtra Talent Search Exam
- Qualified in NMMS Scholarship Exam

CERTIFICATES

NPTEL COURSE

Introduction Of Smart Grid

AMT Skill Enhancement Institute

LLP, Nashik

Participating and Completing Live Project

Dr. C.V.Raman Balvaidyanik

Examination

District-6 Rank

Electric Schneider

On alternative power generation technologies

Sandip Drishti 2023 Technical Festival

Project Competition Participation Certificate

Quiz on Shoonya Zero Pollution

Mobility Campaign in India

Participation Certificate

Rishabh Instruments Pvt.Ltd

Successfully Completed Internship

Centre for High Technology-Fuel

Cell Quiz

Participation Certificate

DECLARATION

I am Pushpak Subhash Shirsath, hereby declare that the information contained here in is true and correct to the best of my knowledge and belief.



Pushpak Subhash Shirsath
Nashik