(SHIVDHARA BUNGLOWS, NEAR VISVAS ACRADE – HALVAD DI:- MORBI-363330 - GUJARAT)

(MO. 9104339567)

MAULIKRAVAL64@GMAIL.COM

MAULIK RAVAL

EXPERIENCE

01/11/2025 [To] PURSHING
INDUSTRIAL PROJECT MANAGER • ELECTRICAL ENGINNERING • HIYASHA SOLAR SYSTEM LLP (MORBI)

01/08/2024–[To] 14/10/2025
TEAM LEADER • AUTOMOBILE • EQUITY HYUNDAI LTD (HALVAD)

01/01/2023 [To] 28/07/2024
SALES CONSULTANT • AUTOMOBILE • DREAM VEHICAL PVT LTD (HALVAD)

(6 MONTH INTERSHIP AT ASTHA SPINTEX PVT LTD AS A TRAINEE ENGINER) – (HALVAD)

EDUCATION

BE- ELECTRICAL ENGINEERING (GOVERNMENT ENGINNERING COLLEGE BHIJ)

- (CGPA :- 6.95) (LAST SEM SPI :- 9.00)

DIPLOMA – ELECTRICAL ENGINNERING (L.E COLLEGE – MORBI)

- (CGPA :- 7.37)

SSC 10TH – ENGLISH MEDIUM

- **60%**

CORE COMPETENCIES

- Industrial Project Management
- Solar EPC Coordination
- Technical Sales & Client Handling
- Team Leadership
- Power Distribution Systems
- Negotiation & Closing
- Site Supervision
- HT/LT Systems Knowledge

LANGUAGES

- ENGLISH – (FLUENT)
- GUJARAT – (FLUENT)
- HINDI – (FLUENT)

COMMUNICATION

• Excellent communication and interpersonal skills with the ability to build strong client relationships.
• Experienced in explaining technical concepts in a clear and practical manner to industrial customers.
• Strong presentation and persuasion skills gained through sales leadership experience.
• Effective team coordination and stakeholder communication in Solar EPC projects.
• Professional email drafting, reporting, and client follow-up expertise.

LEADERSHIP

• Led sales team operations and achieved monthly targets through effective planning and follow-ups.
• Managed industrial solar EPC projects from client acquisition to project execution.
• Coordinated with engineering, procurement, and site teams to ensure timely project completion.
• Guided team members to improve performance and achieve business goals.

TECHNICAL KNOWLEDGE

• Strong knowledge of Transformer systems, installation, testing, and basic maintenance concepts.
• Understanding of SCADA systems and industrial monitoring processes.
• Basic knowledge of Industrial Automation systems and control panels.
• Familiar with Electrical Locomotive systems and electrical traction concepts.
• Knowledge of power distribution systems and industrial electrical infrastructure.

CAREER OBJECTIVES

Seeking a responsible position in the electrical and renewable energy industry where I can leverage my technical expertise, leadership abilities, and sales experience to drive project success, client satisfaction, and long-term organizational growth.

MAULIK RAVAL