

ANSH PAHWA

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Date of Birth: 27/11/2002

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ABOUT ME

An ambitious and analytical person who has a strong interest in statistics, economics, and geopolitics. Founder of Night Hawks, a late-night food delivery startup connecting customers with local vendors, handling everything from market research and financial planning to app development. Skilled in problem-solving, project management, and data-driven decision-making. Enthusiastic about tackling complex challenges, exploring stock market trends, and gaining insights from real-world business dynamics.

EDUCATION

Bachelors of Business Administration
CGPA – 7.48/10
Dr Virendra Swarup Institute of Computer Studies

Class XII
71.6%, 2021
Harmilap Mission School, Kanpur

Class X
76%, 2019
Harmilap Mission School, Kanpur

WORK EXPERIENCE

Night Hawks, Kanpur

February, 2023 – October, 2023

Founder & Project Lead

- Conceptualized, developed, and launched the startup, managing end-to-end research projects from initial conception to the seed-stage. Successfully onboarded 15 local food vendors for late-night service
- Created and implemented comprehensive financial strategies vital to establishing and maintaining the financial stability of the startup
- Implemented a user-friendly mobile application and website, which streamlined the ordering process and enhanced the overall customer experience
- Demonstrated strong self-reliance and project management capabilities by proficiently managing all aspects of the startup's development

ACHIEVEMENTS & CERTIFICATIONS

- Successfully completed a 6-week product management training program through Internshala, building valuable skills and insights in product development and management
- Successfully finished the Stock Market Bootcamp & Trade hub offered by MoneyBall, gaining hands-on trading experience through an online cohort-based program
- Completed an 8-week Business Analytics course (Internshala), complementing the skills gained in the Business Intelligence utilizing Power BI workshop
- Completed Prompt Engineering Certification from Lapaas Learning, acquiring skills in optimizing inputs for AI and large language models

Academic Achievements

- Secured 2nd position in SHARK TANK VSICS, a business idea presentation competition that featured over 70 participants

Positions of Responsibility

- Head – Finance Committee, VSICS (2023 – 2024)

Extra Curricular

- Engaged in stock market trading analysis, applying foundational knowledge to interpret market data and form investment strategies that incorporate the assessment of geopolitical laws and conditions